

## The Oliver Wight Public Course Portfolio

# End-To-End Supply Chain Planning: Process Fundamentals, Best Practices, and Using AI to Improve Results

### You may have questions:

- Have you ever wondered why everybody has a different set of numbers?
- Are you asked why you have so much inventory and terrible customer service?
- Is your Supply Chain structured in a way that drives optimal execution?

### Meet “BigCo”

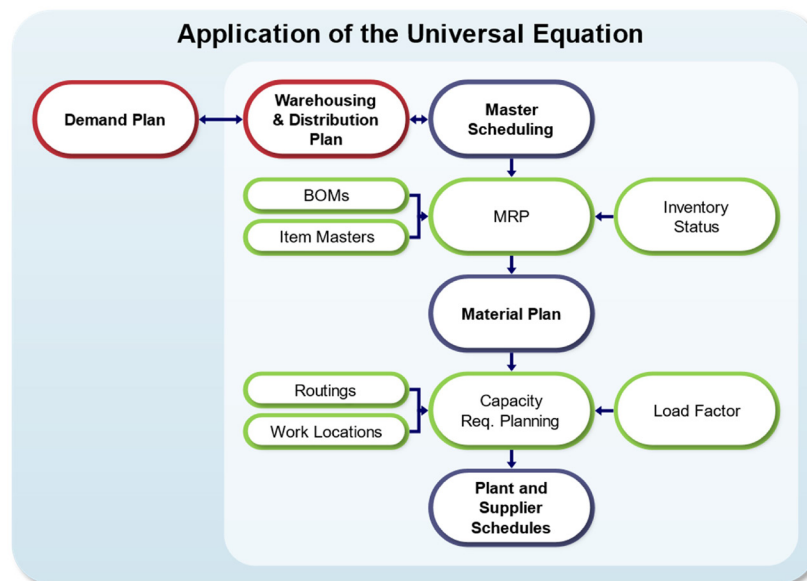
“BigCo” is a fictional company that mirrors real-world challenges as employees are fatigued and frustrated because they lack control over the business. Master data is a mess; the strategy has been poorly deployed, and cross-functional collaboration is suboptimal, making planning impossible. Costs are out of control, and no one can figure out how to fix it. This is where you come in.

Imagine the possibilities,  
realize the potential

# Operational Excellence: Fix the Factory Course

## What is the purpose of this course?

The Oliver Wight End-to-End Supply Chain Planning course focuses on the application of Process Fundamentals, Best Practices, and AI applications to Improve Results. The course consists of hands-on exercises where you will improve “BigCo’s” performance. The course will walk through the Oliver Wight supply chain execution framework so that everybody can work with one set of numbers, improve service, and structure their supply chain for optimal performance.



## Why you should attend

This class will show you how to apply best practices effectively using hands-on learning experiences, games, models, and AI. You don't need more theory—you need a roadmap to execution from practitioners with real-life experience. You will gain an understanding of Supply Management Best Practices, continuous improvement, span of control, and the parameters that drive your planning systems. Participants leave this course with concrete actions to improve performance and a fundamental understanding of what it takes for supply chains to deliver excellent customer service while keeping operating costs and working capital under control.

Oliver Wight educators are industry experts. We transfer best-practice knowledge directly to you to help you develop your own planning and execution skillsets, developing the capability to communicate across the organization (up, down, and laterally) to get things done.

## Who is it for?

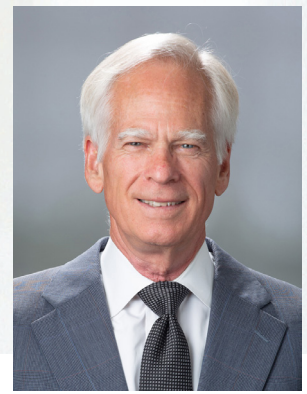
- Plant Managers
- Supply Chain, supply people; supply in general
- Controllers
- Sr. Leader in Supply
- Master scheduling, production planning, and inventory managers
- Procurement and Logistics (including warehouse managers)
- Sourcing
- Anyone who desires a complete understanding of the inner workings of supply and demand.



Alexander Miltenburg  
Instructor



Kai Trepte  
Instructor



Darryl Landvater  
Instructor

## Participants will Learn

- Simulation of supply chain dynamics and interaction.
- Understand the value of consolidating multiple demand plan inputs into a single number
- Methods for visualizing your supply chain to optimize distribution and inventories.
- Understanding how capacity enables you to create valid plans
- How to use master scheduling to make and keep promises to customers
- Understanding key supply chain terms and practices, such as available to promise.
- Direct hands-on experience using AI to enhance supply planning
- Segment your product portfolio, suppliers, and customers.
- Clean and maintain Master Data Integrity and Inventory Record Accuracy
- Measure and report performance that drives accountability and results

## Objectives and Benefits

- *Individual departments cannot solve significant supply chain problems in a vacuum. You will learn how to address cross-functional supply chain problems that impact performance*
- *You tried to do online research on Google and AI to gain the technical capability to solve problems. In this class, you will learn the best practices that allow you to tie it all together.*
- *Education without action is entertainment. You will leave this class with a concrete action plan of how to improve supply chain performance at your company in the next 90 days*

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## Other courses available from Oliver Wight

Integrated Business Planning (Advanced S&OP)

Product & Portfolio Management

Master Planning and Scheduling

Demand Management

Integrated Tactical Planning

Integrated Scenario Planning

Inventory Governance



## About Oliver Wight

At Oliver Wight, we believe sustainable business improvement can only be delivered by your own people. So, unlike other consultancy firms, we transfer our knowledge to you; knowledge that comes from over 50 years of working with some of the world's best-known companies.

The Oliver Wight Class A Standard is recognized by organizations and industry commentators, as the definitive measure of business excellence. We have a long-standing reputation for innovation; we continually challenge the industry status quo, so you get the latest in fresh thinking around core business processes and their integration with people and technology.

Your Oliver Wight partners will coach, guide and inspire your people to drive change throughout your organization, allowing you to create a culture of continuous improvement and innovation that simply becomes for you 'the way we do things'. We call our approach to change management, the Proven Path; it's a proven, sustainable approach that will transform your business performance and deliver results straight to the bottom line.



### **Oliver Wight Americas**

P.O. Box 368,  
New London, NH 03257, USA

T: (800) 258-3862  
[info@oliverwight.com](mailto:info@oliverwight.com)

**[www.oliverwight-americas.com](http://www.oliverwight-americas.com)**

### **Oliver Wight Asia/Pacific**

Ground Floor, 470 St Kilda Road  
Melbourne VIC 3004, Australia

### **Oliver Wight EAME LLP**

Corinium House, Barnwood Point  
Corinium Ave, Gloucester GL4 3HX, UK

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