Imagine the possibilities, realize the potential.
About us

We are a group of experienced business transformation specialists with a steadfast commitment to helping our clients achieve their ambitions.
For over 50 years, we have helped our clients drive superior business results by integrating people & behaviors, processes, and technology tools. This approach to transformation and change management enables our clients to dedicate time and effort to activities that create value.

We are the originators of Integrated Business Planning (IBP) and a pioneer in supply chain design, optimization, and performance benchmarking.

We can help you transform your business processes in these areas:
- Integrated Business Planning
- Product, Demand and Supply Execution
- Demand Management
- Supply Chain Management
- Product & Portfolio Management
- Strategic Planning
- Internal Supply Management
- External Sourcing and Management
- Driving Business Improvement
- Leading People & Change
We drive hard to support our client’s success, so we strongly believe in telling it like it is.

trusted advisors and confidants to leadership teams across the globe

Oliver Wight Delivers

- Increased revenue
- Improved operating margins
- Visibility of the business over a 36-month planning horizon
- Highly motivated staff with improved morale
- One set of numbers across the entire organization and a significant reduction in bias, with projections that you can trust
- Ability to identify vulnerabilities and opportunities ahead of time and make the right changes to deliver maximum bottom-line results
- More rapid, successful development and launch of new, more competitive products and services
- Reduced inventory
- Improved cash flow
- Increased return on assets

Trusted advisors and confidants to leadership teams across the globe
“Computers are not the key to success; people are.”

Oliver Wight

For over 50 years, this has been an enduring Oliver Wight International core philosophy.

An ambition that became reality

A pioneer of planning processes, our founder Oliver Wight was recognized worldwide as an innovator, helping organizations increase productivity, improve inventory turnover, and customer responsiveness. Ollie’s personal mission was to reposition people as a vital part of any business and educate them so they can unlock the power of new processes and tools.

So, what makes us different?

Change isn’t something we do to you or for you. Instead, we transfer our knowledge to you and your people through coaching, mentoring, and education, so you learn how to make improvements yourself and continue to do so after we have gone.

We don’t deal in theory

Prior to joining Oliver Wight, every Oliver Wight Specialist played a major role in improving business performance through successful transformation projects, holding senior positions in well-known companies across diverse industries, countries, and cultures.

A reputation for innovation and thought leadership

We continually challenge the industry status quo and invest in our own learning, so you get the latest in fresh thinking around core business processes and their integration with people and technology.
Our approach

What does a typical Oliver Wight journey involve?

We adapt our programs to suit your specific needs by introducing a unique integrated approach to improvement and change management, known as the **Oliver Wight Proven Path**.

- **Analyze**: We advise you on how to focus your efforts to improve to the desired level of sustainable performance.
- **Benchmark**: We help you understand how mature your processes are, compared to other similar organizations.
- **Educate**: We educate your people so they understand your business potential based on the new future state.
- **Commit**: We get your leadership team committed to the newly defined future.
- **Discuss**: We consider the next best steps to maximize your business potential.
- **Design**: We work with you to design your future processes.
- **Coach**: We help you achieve the desired outcomes set at the beginning of your journey.

info@oliverwight.com
Some of our **clients**

| 3M | Gilbert Gilkes | Revlon |
| Angelini | Greencore | SABMiller |
| AkzoNobel | Henkel | Safran Landing Systems |
| Australian Red Cross Blood Service | Hunter Boot | SUNTEC |
| Caterpillar | Kimberly Clark | Synlait Milk |
| Cummins | Mondeléz | US Army |
| Dupont | Mölnlycke | Victrex |
| Eminox | Molson Coors | Weyerhaeuser |
|          | Otter Products | Wrigley |