Integrated Tactical Planning Course

Detailed Description
Best Practice Integrated Tactical Planning

Imagine the possibilities, realize the potential
What is the purpose of this course?

This course covers the fundamentals of Integrated Tactical Planning, including:

• Managing changes inside the execution time horizon
• Common roles, responsibilities, accountabilities required
• Daily vs. Weekly vs. Monthly Activities and the audiences that these processes serve
• Short term integration with Long Term planning (IBP)
• Performance Measures that drive improvement
• Change Management insights and techniques

Who should attend?

• Customer Service Managers
• Demand Planners/Managers
• Sales Managers, Directors
• Master Schedulers, Supply Planners
• Logistics Supervisors
• Financial Controllers
Integrated Tactical Planning Course

The course agenda fosters learning and collaboration among participants, including hands-on practice. Small team breakouts are interwoven throughout the session. Attendees will leave confident, armed with proven techniques, principles and a framework to be used as a starting point for your company’s ITP Journey.

Course Content

Who Is Oliver Wight?
- Class Introductions
- Warm-Up Exercise

Perspective
- The Case for ITP
- Symptoms of Fire Fighting
- Company Examples
- Integrated Business Planning and ITP
- The Key roles of ITP
- Best Practices, Examples, and Principles

Product Execution
- Execution of portfolio and lifecycle management strategies
- New Product Launch Plan management
- Portfolio Management and monitoring End of Life
- Resource Management
- Role of Product Planning Manager

Demand Execution
- Abnormal Demand
- Demand Monitoring
- Forecast Consumption
- Order Entry and Promising
- Management of the ‘Vital Few’
- Role of Demand Execution Manager

Supply Execution
- Master Data and Grid
- Impact on Inventory positioning (safety stock, MTS, MTO etc.)
- Disaggregate the Supply Plan
- Master Schedule
- Capacity Planning (RCCP vs. CRP)
- Inventory Planning
- Logistics transport and warehousing
- Role of Supply Manager

Roles and Responsibilities, Behaviors
- Time Fences as Decision Points
- Understanding of Key Roles, including Senior Leadership
- Focus on ‘what matters’

Weekly Process
- Linkage of Planning and Execution Processes
- Execution of IBP assumptions
- Daily and Weekly Cadence
- Issue identification and escalation criteria

Sample ITP Meeting
- Agenda
- Performance Measures
- One Page Summary

Improvement/Change Process
- Improvement Methodology
- Critical Issues to Consider

Other courses available from Oliver Wight
- Demand Labs
- Demand Management
- Integrated Business Planning (Advanced S&OP)
- Integrated Scenario Planning
- Integrated Supply Chain Management
- Master Planning and Scheduling
- Product & Portfolio Management
About Oliver Wight

At Oliver Wight, we believe sustainable business improvement can only be delivered by your own people. So, unlike other consultancy firms, we transfer our knowledge to you; knowledge that comes from over 50 years of working with some of the world’s best-known companies.

The Oliver Wight Class A Standard is recognized by organizations and industry commentators, as the definitive measure of business excellence. We have a long-standing reputation for innovation; we continually challenge the industry status quo, so you get the latest in fresh thinking around core business processes and their integration with people and technology.

Your Oliver Wight partners will coach, guide and inspire your people to drive change throughout your organization, allowing you to create a culture of continuous improvement and innovation that simply becomes for you ‘the way we do things’. We call our approach to change management, the Proven Path; it’s a proven, sustainable approach that will transform your business performance and deliver results straight to the bottom line.

Oliver Wight Americas
P.O. Box 368, 292 Main Street
New London, NH 03257, USA

T: (800) 258-3862
info@oliverwright.com

www.oliverwright-americas.com

Oliver Wight Asia/Pacific
118/3 Male Street, Brighton
Victoria 3186, Australia

Oliver Wight EAME LLP
The Willows, The Steadings Business Centre
Maisemore, Gloucester, GL2 8EY

The information contained is proprietary to Oliver Wight International and may not be modified, reproduced, distributed, or utilized in any manner in whole or in part, without the express prior written permission of Oliver Wight International.