

The Oliver Wight Public Course Portfolio

Integrated Scenario Planning Course

Detailed Description

Best Practice Scenario Planning in the Integrated Business Environment

Imagine the possibilities,
realize the potential



Integrated Scenario Planning Course

What is this course about?

This three-part course covers the fundamentals of scenario planning, including:

- The Integrated Scenario Planning & Implementation Framework
- The Integrated Scenario Planning Playbook
- Analysis and Simulations approaches
- Case Study Examples and Best Practices
- Resources and Guidelines

The instructors explain best practices that companies are applying today, starting with giving you a perspective on integrated scenario planning concepts and Do's and Don'ts for success. You will learn how to improve the gaps in your business processes, tools, and people capabilities and "what good looks like."

Because Oliver Wight is in consultative contact with hundreds of companies in virtually all industries and points on the supply chain, our best-practice knowledge is always fresh and relevant. To give you an advantage on new areas of scenario planning, this course includes discussions of developing trends in best practices, including where the next improvements or even breakthroughs are likely to appear.



Who is it for?

- Senior executives and all members of the leadership team who are involved in the Integrated Business Planning (IBP) process
- Finance Leaders responsible for closing gaps and managing risks and opportunities associated with the IBP process
- Direct reports to senior leaders who are involved in providing input to scenario planning for IBP or Integrated Tactical Planning (ITP)
- Planners and Analysts that create what-if simulations and scenarios for IBP or ITP
- Anyone responsible for implementing or improving scenario planning



Pamelyn Lindsey
Instructor



Chris Groven
Instructor

Integrated Scenario Planning Course

The course design accommodates discussion and idea-sharing among participants, as well as hands-on practice.

In-class examples, case study discussions, and assignments build to a full scenario planning playbook that is developed across the length of the class. Attendees will develop response plans to improve the effectiveness of their company's scenario planning capabilities.

The course follows a simple structure. It opens with introductions, current perspective, an overview of the Integrated Scenario Planning & Implementation framework, and a simple set of practical tools. The course then moves into the process application, starting with the Planning phase, into the Implementation phase, wrapping up how to sustain the scenario planning in your organization.

Course Content – Session One

Introduction

- Who is Oliver Wight?
- Class Introductions
- Objectives and Agenda

Perspective & Best Practice

- Business Changes & Crisis
- Behaviors before Process
- Rising through the Fog of Uncertainty
- Integrated Scenario Planning (ISP) Defined
- ISP in Integrated Business Planning
- Virtual Break-out: Case Study

Framework & Tool Kit Overview

- The Integrated Scenario Planning Framework
- ISP During a Crisis
- The ISP Planning Phase
- The ISP Implementation Phase
- The ISP Tool Kit
- Top 10 Do's and Don'ts

Planning Phase - Identify

- Defining Scenarios and Assumptions
- Examples of Good Assumptions
- Assumption Drivers and Building Blocks
- Sources of Information to Build Scenarios
- The ISP Playbook and Templates
- Hands-on Exercise – Identify Your Scenarios

Course Content – Session Two

Planning Phase - Analyze

- Scenario Identification Feedback
- How to analyze probability consequences and impacts
- Simulations and modeling
- Example scenario build and simulation

Planning Phase - Respond

- Develop responses
- Reacting and Responding are Different
- Credible options and recommendations
- Defining trigger points
- Assigning roles & responsibilities
- Reaching consensus
- Hands-on Exercise – Develop Recommendations, Responses & Triggers

Course Content – Session Three

Implementation Phase - Mitigate

- Recommendations, Response & Triggers Feedback
- Initiating responses when triggered
- Mitigating Risks and Course Corrections
- Evaluating Opportunities
- Managing Consequences
- Communicating – Internally and Externally

Implementation Phase - Monitor

- ISP is continuous and cyclical
- Monitor triggers
- Track relevant changes
- Draw from multiple credible sources

Implementation Phase - Control

- Reviewing Scenarios in IBP or ITP
- Adjusting the Scenario Planning Process
- Pressure test scenarios - “Table-Top”
- Maintain and sustain the ISP process

Wrap Up

- Scenario Planning During a Crisis
- ISP Framework Recap
- Your ISP Toolkit and Playbook

Other courses available from Oliver Wight

Demand Labs

Demand Management

Integrated Business Planning (Advanced S&OP)

Integrated Supply Chain Management

Integrated Tactical Planning

Master Planning and Scheduling

Product & Portfolio Management

About Oliver Wight

At Oliver Wight, we believe sustainable business improvement can only be delivered by your own people. So, unlike other consultancy firms, we transfer our knowledge to you; knowledge that comes from nearly 50 years of working with some of the world's best-known companies.

The Oliver Wight Class A Standard is recognized by organizations and industry commentators, as the definitive measure of business excellence. We have a long-standing reputation for innovation; we continually challenge the industry status quo, so you get the latest in fresh thinking around core business processes and their integration with people and technology.

Your Oliver Wight partners will coach, guide and inspire your people to drive change throughout your organization, allowing you to create a culture of continuous improvement and innovation that simply becomes for you 'the way we do things'. We call our approach to change management, the Proven Path; it's a proven, sustainable approach that will transform your business performance and deliver results straight to the bottom line.



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