License and Certification Program

Implementing your Strategy, Improving Your Business Processes, and Sustaining Improved Results with Your Own People!
The Oliver Wight License and Certification Program

It happens over and over in industry: A company has used the best people to create and refine its strategy, investing in and installing state-of-the-art enterprise software. The executives want to get the business results they expected when making the investment and to insure that the improvement is sustainable. They need the best people to implement strategy or the software project. But where do they find them? For many companies facing complex business improvement projects, the best people may be on their own staff.

The Oliver Wight License and Certification Program

Oliver Wight can unlock the improvement potential in your company. We can:

• Help you design the improvement project your company needs
• Train your people as
  * Oliver Wight Certified Instructors
  * Oliver Wight Certified Coaches
  * Oliver Wight Certified Assessors
• Help see the process through to a successful conclusion

The Oliver Wight License and Certification Program can enable:

• Rapid deployment of skills and understanding
• Internal expertise development
• Sustainability of improved results

Oliver Wight and You

For 50 years, Oliver Wight has perfected the skills and intellectual property that ensure successful implementation of Class A business processes. Through our License and Certification Program, we can transfer both skills and materials to our clients.

Oliver Wight principals will work shoulder to shoulder with your internal team to create the right business process improvement program for your organization and then provide your people with the skills to instruct others, assess your progress, and coach. Your company will achieve greater results, institute better processes, reduce costs, and sustain the benefits.

For the right company, the License and Certification Program can be a core element in any Oliver Wight engagement, including:

• Oliver Wight Class A certification of one or more business units
• Enhancing the use of new or previously installed software
• Implementing Integrated Business Planning (Advanced Sales & Operations Planning)
• Implementing Integrated Planning and Control
• A major strategy initiative or change management project
• A lean manufacturing or agile enterprise initiative
• Other business improvement projects
Is the License and Certification Program right for your company?

Oliver Wight principals have always worked closely with its clients’ teams and provided customized, hands-on classes and workshops for our clients’ people. With the License and Certification Program, we still do exactly that.

The Program is not right for all projects in all companies. It may be right for your project, if you have:

- Multiple business units and factories
- The need to train a significant number of employees or companies in your supply chain
- Key people who can serve as internal consultants and trainers

How does the License and Certification Process work?

For a single license fee, you receive customized courseware with student and instructor guides, policies and procedures, task lists and work instructions, and procedures for conducting assessments - all the material you need for as many employees as necessary.

Oliver Wight principals train and then certify your managers as internal coaches, assessors, and/or instructors.

What does the Licensing and Certification Program include?

- Expert assessment and definition of your learning needs by an Oliver Wight principal and the development of Oliver Wight Certified Instructors, Coaches, and Assessors
- Expert course selection, development, and customization by Oliver Wight principals to ensure consistent quality and rigor
- Access to Oliver Wight's library of courseware and to other licensed business tools, such as the Oliver Wight Integrated Business Planning Accelerator (IBP-A), the E-List (a unique electronic version of The Oliver Wight Class A Checklist for Business Excellence), and model policies and procedures
- A certification process that guarantees your employees will be able to deliver specific courses — the right way
- Templates, model forms, and model work tasks tailored to your company
- Ongoing consulting and oversight to keep your program on track, achieving your objectives

What's the bottom line?

Your company will:

- Save money with a single license fee
- Save time by having multiple in-house instructors, coaches, and assessors available
- See substantial results using your own in-house staff
- Build sustainable, internal expertise through Oliver Wight certification of your key employees
About Oliver Wight

Oliver Wight is a global management consulting firm that specializes in helping business organizations to work smarter, faster and better than their competitors. Known as the company that brings its clients to Class A Business Excellence, we offer an array of coaching, mentoring, and education services designed to integrate people, proven business processes, and technology. From strategic, top-level plans to shop floor techniques, we have the expertise and experience to help you align all your resources so that your company and your people are more successful.