Oliver Wight has a long-standing reputation for innovation and thought leadership. We continually challenge the industry status quo and invest in our own learning, so you get the latest in fresh thinking around core business processes and their integration with people and technology.

Our approach is quite different from other consulting firms. Change isn’t something we do to you or for you. Instead, we transfer our knowledge to you and your people through coaching, mentoring, and education workshops, so you learn how to make improvements yourself and continue to do so long after we have gone.

We see ourselves as your guides, coaching you and your people as you implement new processes and behaviors in your organization. Our role is to inspire, educate, facilitate, and mentor, providing insight and recognition for your achievements along the way. We’ll give you honest feedback, encouragement, and recommendations to make sure you keep on track to reach your goals.

### Integrated Business Planning (Advanced S&OP)
- **February 19-20, 2019, in Orlando, Florida**
- **April 23-24, 2019, in Dallas, Texas**
- **June 18-19, 2019, Minneapolis, Minnesota**
- **September 17-18, 2019, in Chicago, Illinois**
- **November 19-20, 2019, in Orlando, Florida**

**Price:** $2,195

### Integrated Supply Chain Management
- **March 5-7, 2019, in Orlando, Florida**
- **September 24-26, 2019, in Chicago, Illinois**

**Price:** $2,195

### Demand Management
- **February 21-22, 2019, in Orlando, Florida**
- **April 23-24, 2019, in Dallas, Texas**
- **June 20-21, 2019, Minneapolis, Minnesota**
- **September 19-20, 2019, in Chicago, Illinois**
- **November 19-20, 2019, in Orlando, Florida**

**Price:** $1,995

### Demand Labs
- **April 25-26, 2019, in Dallas, Texas**
- **November 21-22, 2019, in Orlando, Florida**

**Price:** $1,995

### Now offering Course Tracks!

**Combine courses to enrich your learning.**

- **IBP Course**
- **DM Course**
- **DL Course**
- **PPM Course**

**Demand Track**

- **IBP Course**
- **Product & Portfolio Management**

**Product Track**

- **ISCM Course**

**Supply Track**

- **MS Course**

### Why course tracks?

Oliver Wight’s course tracks program allows you to focus on specific IBP functional responsibilities by taking advantage of combining courses: in any of our three tracks, choose any two courses and receive 25% off!

By attending any of these track sessions, you can become knowledgeable on multiple functions in your company. Understanding how the processes work enables a stronger groundwork for success, cooperation among peers, and a better understanding of the foundational numbers on which your company runs.

Visit our website at [oliverwight-americas.com/tracks](http://oliverwight-americas.com/tracks) to find out which course track is right for you. Or call 800-258-3862 to speak to one of our knowledgeable course representatives.