



# Principal biography

Inspiring  
Business  
Excellence

## Dennis L. Groves

Dennis Groves, a principal since 2000, is Chairman of Oliver Wight Americas as well as President of Oliver Wight International, the governing board for all world-wide divisions of Oliver Wight. He has more than 35 years of experience as a consultant and a practitioner.

"Dennis provides the hands-on experience, detailed knowledge and professional support that allow us to avoid pitfalls and speed progress. His responsiveness to every concern is exemplary. He has the ability to work at all levels of our organization to help redefine our business processes from strategic planning to supplier scheduling. We couldn't do it without him!"

James Alsante  
MRP II Project Director  
Schick & Wilkinson Sword, North America



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He has worked with process and discrete manufacturers in consumer goods, foods, pharmaceuticals, and many other industries. Among his client companies are Solutia, Schick & Wilkinson Sword, Watson Pharmaceutical, Qualitest Pharmaceuticals, John Deere, and Schering-Plough. He has taught numerous classes in Sales & Operations Planning, supplier planning and control, integrated planning and scheduling, data structures and bills of material, and inventory record accuracy.

Prior to joining Oliver Wight, Dennis played key roles in several successful Class A MRP II implementations. Over the years, his supply chain management (SCM) experience has ranged from strategic, high-level issues to practical, yet critical areas such as supplier scheduling.

While he was an internal Integrated Business Planning consultant with Procter & Gamble

(P&G), he personally led two of the company's North American businesses to Class A. In addition, he was a key player on the team with other P&G and Oliver Wight consultants responsible for the successful Class A certifications of more than a dozen other business units.

Dennis is co-author of the newest Oliver Wight publication, *Achieving Class A Business Excellence - An Executive's Perspective*. A registered Professional Engineer, Dennis is a member of APICS and has both his CFPIM and CIRM. He is also a member of the American Management Association and a senior member of the Institute of Industrial Engineers. His article, "Sharing the Vision, an Enterprise Fable," was published in *Mid-Range ERP*. He received his BIE from Ohio State University.