



# Principal biography

Inspiring  
Business  
Excellence

## Patrick J. Bettini

As an Oliver Wight Principal, Pat Bettini specializes in consulting, education, and support for ERP, S&OP/Integrated Business Planning and SCM business system implementations including repetitive, process, chemical, pharmaceutical, consumer food, garment manufacturing, make-to-stock, make-to-order, and aerospace and defense contract manufacturing. Additionally, he serves as an ERP software selection and audit expert for the Oliver Wight Americas group.

"Pat's leadership and support during our implementation of Sales & Operations Planning and demand management provided the expertise and means to successfully "go live" in just four months. His ongoing involvement continues to help us refine the U.S. Operations of S&OP process and to prepare for the planned expansion of S&OP to all corporate international divisions."

Mark C. Hardison,  
CPIM, Director Global Supply Chain Manager,  
Banner Pharmacaps, Inc.



134 Clearwater Lane  
 Mooresville, NC 28117-7529  
 USA

T: (704) 655-0222  
C: (704) 607-7137

[pbettini@oliverwight.com](mailto:pbettini@oliverwight.com)

[www.oliverwight-americas.com](http://www.oliverwight-americas.com)

### Oliver Wight Americas

P.O. Box 368, 292 Main Street  
New London, NH 03257, USA

### Oliver Wight Asia/Pacific

131 Martin Street, Brighton  
Victoria 3186, Australia

### Oliver Wight EAME LLP

The Willows, The Steadings Business Centre,  
Maisemore Gloucester GL2 8EY, UK

His 35-year career covers "hands-on" management as a production engineer, production and inventory control manager, and materials manager, and then a move to the Arista Manufacturing Systems Division of Xerox, first as a senior consultant and then as director of client education and consulting. He gained senior management experience as vice-president of U.S. sales for a west coast international corporation specializing in computer hardware and software for the manufacturing and distribution industries.

Pat's MRP II, ERP, S&OP and Integrated Business Planning implementation and software assistance experience covers a diversity of industries with significant consulting and education contributions to over 100 MRP

II, ERP and S&OP/IBP implementation projects including those at Coming Glass, TRW, Aerojet, Martin-Marietta, Nortel, Scoville, Pfizer, Dresser Industries, Ciba-Geigy, American Cyanamid, Bristol-Myers Squibb, Navistar, Hobart, Procter & Gamble, Motorola, Artesyn Technologies, Kellogg's, Banner Pharmacaps, Syngenta Crop Protection, Sonoco Paper, Talecris Biogenetics, Ralcorp Foods, and Mars Food Products.

As a long-time APICS member and frequent speaker at international, regional, and chapter meetings, Pat became APICS certified in 1979 and has had a number of articles in industry magazines, journals, and APICS publications. He holds a Business Management degree from the University of Georgia at Augusta.