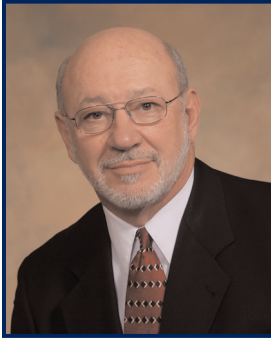


Oliver Wight Consultants

Each Oliver Wight consultant has been successful in making people-based technologies work at the highest levels in business.



Patrick J. Bettini

As an Oliver Wight principal, Pat Bettini specializes in consulting, education, and support for ERP, S&OP, and SCM business system implementations including repetitive, process, chemical, pharmaceutical, consumer food, garment manufacturing, make-to-stock, make-to-order, and aerospace and defense contract manufacturing. Additionally, he serves as an ERP software selection and audit expert for the Oliver Wight Americas group.

His 35-year career covers "hands-on" management as a production engineer, production and inventory control manager, and materials manager, followed by a move to the Manufacturing Systems Division of Xerox, first as a senior consultant and then as director of education and consulting. He gained senior management experience as vice-president of U.S. sales for a West Coast international corporation specializing in computer hardware and software for the manufacturing and distribution industries.

Pat's MRP II, ERP and S&OP implementation and software assistance experience covers a diversity of industries with significant consulting, education, and contributions in over 50 ERP and S&OP implementation projects including those at Corning Glass, TRW, Aerojet, Martin-Marietta, Nortel, Scoville, Pfizer, Dresser Industries, Ciba-Geigy, American Cyanamid, Bristol-Myers Squibb, Navistar, Hobart, Procter & Gamble, Motorola, Artesyn Technologies and Kellogg's.

An active APICS member and frequent speaker at international, regional, and chapter meetings, Pat became APICS certified in 1979 and has had a number of articles in industry magazines, journals, and APICS publications. He holds a BBA from the University of Georgia.

Pat's leadership and support during our implementation of Sales & Operations Planning and demand management provided the expertise and means to successfully "go live" in just four months. His ongoing involvement continues to help us refine the U.S. Operations of S&OP process and to prepare for the planned expansion of S&OP to all corporate international divisions.

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